



RoodMicrotec Newsletter

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In this newsletter, we cover two very interesting and important topics for the future of the European semiconductor business.

Firstly, there is a need for our industry to develop a better business climate in Europe to remain competitive with the rest of the world. As a company, RoodMicrotec is already actively contributing to this transition by delivering very high quality products and services and maintaining close relationships to many of our end customers.

Being part of the GMM group and meeting regularly to discuss and develop test concepts within Europe puts us in a privileged position to both positively influence our industry, and offer the best possible solutions to our customers.

The second key topic is the market's increasing recognition of RoodMicrotec as a turnkey management expert, which was confirmed at *electronica*. As the automotive and industrial markets are undergoing a digital revolution to facilitate the Internet of Things and the

development of electrical cars, RoodMicrotec is well equipped to assist its customers in this transition.

Finally, we are very pleased that we have strengthened the management team of RoodMicrotec with Arvid Ladega as new CFO.

Martin Sallenhag, CEO
Reinhard Pusch, COO

Central European Semiconductor Test Experts meet at RoodMicrotec in Nördlingen

Under the guidance of Prof. Dr. Rainer Holmer, OTH Regensburg, the VDI / VDE GMM specialist group for test equipment and processes met for the 16th symposium at RoodMicrotec in Nördlingen from September 28th to 29th 2016.

The group members, representatives from 16 companies, institutes and universities from Germany and Austria, gathered to discuss the future needs of electrical testing in the semiconductor industry.

A strong emphasis was laid on production tests and the technical challenges faced by the industry, such as increasingly miniaturised devices that require smaller chip structures to feature more transistor functions per square inch.

The group has flagged the importance of recognising testing as an integral and indispensable part of the development and production of semiconductor devices to improve the quality and processes in the industry.

They urge test environments and new wafer technologies to be developed simultaneously, so that testing can commence as soon as the first device prototypes are available. The specialists have selected three new test requirements which will be incorporated into future research projects.

Participants were led through the RoodMicrotec operation in Nördlingen by CEO Martin Sallenhag, Production Manager Alexander Scheitza and Sales Director Dieter Schreiber. Visitors were unanimously impressed by the clean, flexible and efficient facilities, the result of RoodMicrotec's structured developments in the past few years.

The professional visit was complemented by a guided evening walk through the beautiful old town of Nördlingen.



RoodMicrotec welcomed a record number of visitors at electronica in November 2016

The electronica fair last month was a huge success, with the RoodMicrotec stand attracting 30% more visitors than two years ago.

The conversations we've had with visitors have shown that the market increasingly seeing RoodMicrotec as a turnkey service provider compared to previous years. We've had a record number of ASIC Turnkey requests come in during the fair, particularly in the expanding automotive and industrial sectors.

Our new sales channel partner in Switzerland, Altec Electronic AG, has welcomed far greater numbers of interested visitors from Switzerland than initially expected.



Introducing our new CFO: A warm welcome to Arvid Ladega



Arvid Ladega has started as RoodMicrotec CFO on November 1st.

He brings with him a wealth of experience from his functions as CFO and financial controller in industrial engineering.

He has served as CFO for seven years at Turn Key Pipeline Services B.V. and five years at Bartels Engineering, both in the Netherlands. He also held a senior financial position at Wasco Coatings Europe. Arvid's financial expertise and his experience in the sector make him excellently suited for the role of CFO, guiding RoodMicrotec financially into its 31st listed year.

He will oversee our finances as new prospects for increased turnover are resulting from new orders, partnerships and the industrialisation of previously announced projects.

Colophon

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